SERFF Tracking #: ONFS-129250893 State Tracking #:

Company Tracking #: DI DISCOUNT

State: District of Columbia Filing Company: Ohio National Life Assurance Corporation

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated

to marketing with employer or association groups

Product Name: DI Multi Life and Employee Discount

Project Name/Number: /

### Filing at a Glance

Company: Ohio National Life Assurance Corporation
Product Name: DI Multi Life and Employee Discount

State: District of Columbia

TOI: H11I Individual Health - Disability Income

Sub-TOI: H11I.008 Combined Short Term and Long Term - Unrelated to marketing with employer or

association groups

Filing Type: Rate

Date Submitted: 10/17/2013

SERFF Tr Num: ONFS-129250893

SERFF Status: Assigned

State Tr Num:

State Status:

Co Tr Num: DI DISCOUNT

Implementation On Approval

Date Requested:

Author(s): Doris Jackson, Noreen Luptowski, ALMI, ACS, Peggy Johnson, Katherine Skerchock

Reviewer(s): Darniece Shirley (primary), Alula Selassie, Donghan Xu

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

State: District of Columbia Filing Company: Ohio National Life Assurance Corporation

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated

to marketing with employer or association groups

Product Name: DI Multi Life and Employee Discount

Project Name/Number: /

### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number:

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: Filing Status Changed: 10/24/2013

State Status Changed:

Deemer Date: Created By: Katherine Skerchock

Submitted By: Katherine Skerchock Corresponding Filing Tracking Number:

Filing Description:

Re: Supplemental Actuarial Memo for Disability Income Multi Life and Employee Discounts For Use with Previously Approved Disability Income Policy Forms 11DI-1, 11DI-2 and

Business Overhead Expense Policy Form 13DE-1.DC

Enclosed is a Supplemental Actuarial Memo, which includes a new Multi Life Discount and a change to one of the originally filed Employee Discounts contained in the Discount Factors section of the original Actuarial Memorandums for each product.

The Disability Income Policies were approved on 6/14/2011 under SERFF Tracking No. ONFS-127208058 and ONFS-127140969. The Business Overhead Expense Policy was approved on 1/4/2013 under SERFF Tracking No. ONFS-128708020.

Questions of an actuarial nature should be directed to Kevin Hoch at (513) 794-6284.

Please feel free to contact me with other questions or concerns. I can be reached at 1-800-366-6654, Dept. 7, Option 2 (press 7 after the initial greeting, the system does not prompt this), via fax at 1-513-794-4522, or at the e-mail address listed below.

Thank you for your assistance with this filing. I look forward to receiving your approval.

Sincerely,

Katherine Skerchock
Contract Implementation Regulatory Technician
Contract Implementation Unit/Product Development
Email: Katherine\_Skerchock@ohionational.com

# **Company and Contact**

### **Filing Contact Information**

Doris Jackson, Doris\_Jackson@ohionational.com

One Financial Way 513-794-6440 [Phone] Cincinnati, OH 45242 513-794-4522 [FAX]

State: District of Columbia Filing Company: Ohio National Life Assurance Corporation

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated

to marketing with employer or association groups

Product Name: DI Multi Life and Employee Discount

Project Name/Number: /

**Filing Company Information** 

Ohio National Life Assurance CoCode: 89206 State of Domicile: Ohio Corporation Group Code: 704 Company Type: Life and

1 Financial Way Group Name: ONFS Annuity

Cincinnati, OH 45242 FEIN Number: 31-0962495 State ID Number:

(513) 794-6100 ext. [Phone]

**Filing Fees** 

Fee Required? No Retaliatory? No

Fee Explanation:

State: District of Columbia Filing Company: Ohio National Life Assurance Corporation

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated to marketing with employer or

association groups

Product Name: DI Multi Life and Employee Discount

Project Name/Number: /

### **Rate Information**

Rate data applies to filing.

Filing Method:

Rate Change Type: Neutral

Overall Percentage of Last Rate Revision: %

**Effective Date of Last Rate Revision:** 

Filing Method of Last Filing:

**Company Rate Information** 

	Overall %	Overall %	Written Premium	# of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Ohio National Life	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%
Assurance Corporation							

State: District of Columbia Filing Company: Ohio National Life Assurance Corporation

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated to marketing with employer or

association groups

Product Name: DI Multi Life and Employee Discount

Project Name/Number: /

# **Supporting Document Schedules**

<del>-</del> -				
Bypassed - Item:	Cover Letter All Filings			
Bypass Reason:	Please see the General Information tab.			
Attachment(s):				
Item Status:				
Status Date:				
Bypassed - Item:	Certificate of Authority to File			
Bypass Reason:	Not applicable.			
Attachment(s):				
Item Status:				
Status Date:				
Satisfied - Item:	Actuarial Memorandum			
Comments:				
Attachment(s):	Actuarial Memo - signed.pdf			
Item Status:				
Status Date:				
Bypassed - Item:	Actuarial Justification			
Bypass Reason:	There are no new forms being filed and no new rates being filed. The filing is a supplemental filing to the two previous filings indicated in the General Information tab. We are simply filing a new discount factor and a change to another discount factor that will be available for use with the policies in those filings.			
Attachment(s):				
Item Status:				
Status Date:				
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)			
Bypass Reason:	This filing is a supplemental filing to the two previous filings indicatied in the filing description. We are simply filing a new discount factor and a change to another discount factor that will be available for use with the policies in those filings.			
Attachment(s):				

SERFF Tracking #:	ONFS-129250893	State Tracking #:	Company	Tracking #:	DI DISCOUNT			
State:	District of Columbia Filing Company: Ohio National Life Assurance Corporation							
TOI/Sub-TOI:	H11I Individual Health - Disability Income/H11I.008 Combined Short Term and Long Term - Unrelated to marketing with employer or association groups							
Product Name:	DI Multi Life and E	Employee Discount						
Project Name/Number:	/							
Item Status:								
Status Date:								
Bypassed - Item:	Di	strict of Columbia and Countrywid	le Experience for the Last 5 Years	(P&C)				
Bypass Reason:		This filing is a supplemental filing to the two previous filings indicatied in the filing description. We are simply filing a new						
	dis	scount factor and a change to and	ther discount factor that will be ava	ailable for use	with the policies in those filings.			
Attachment(s):								
Item Status:								
Status Date:								
Bypassed - Item:	Ac	ctuarial Memorandum and Certifica	ations					
Bypass Reason:	No	ot applicable. No new rates are be	ing filed.					
Attachment(s):								
Item Status:								
Status Date:								
Bypassed - Item:	Ur	nified Rate Review Template						
Bypass Reason:	No	ot applicable. No new rates are be	ing filed.					
Attachment(s):								
Item Status:								
Status Date:								

## **OHIO NATIONAL LIFE ASSURANCE CORPORATION**

# Supplemental Actuarial Memorandum Additional Discount Factor Information

### Item S1. Purpose and Scope

This Supplemental Actuarial Memorandum is intended to provide additional information to the discount factors section contained in the Acturaial Memorandums for Policy Forms 11DI-1, 11DI-2 and 13DE-1 (or state variation thereof). This additional information is for one new discount and a change to one of the originally filed discounts.

### Item S2. Additional Multi-Life Discount

Affinity Group Discount - This new discount is a multi-life discount intended for use with affinity groups with a common link such as the same employer. This discount is equal to 10% and is available only for groups approved by the home office. Although this discount is to be used in multi-life situations, fully underwritten individual policies will be issued and insureds within the group will be individually billed.

Industry experience has shown that policies issued in a multiple insured situation experience better morbidity as there is less adverse selection with these cases than those sold on a single life basis. This is similar to the morbidity assumption associated with Group LTD plans. Pricing for this discount assumes morbidity for policies issued under multiple life situations will be 15% better than for policies sold in single life situations.

#### Item S3. Change to the Employee Discount Factor

The Ohio National employee discount factor originally filed for use with policy forms 11DI-1 and 11DI-2 was equal to 20%. The new discount factor for use with these forms is equal to 15% and is available for use with employees of Ohio National and their applicable family members. (The discount factor originally filed for use with policy form 13DE-1 was already 15%.).

This discount is provided primarily as a benefit to Ohio National employees and is available only to Ohio National employees, their spouses and dependents. However, it is expected that policies that qualify for this discount will experience better persistency and lower adverse selection than other individual disability income policies. Since it is available only to Ohio National employees and their applicable family members, sales will be limited.

#### Item S4. Actuarial Certification

To the best of my knowledge and judgment, the filing for the above cited discounts is in compliance with applicable laws and regulations of this state and applicable Actuarial Standards of Practice.

It is hereby certified that this Supplemental Actuarial Memorandum and its certification is recognized as a prescribed statement of actuarial opinion.

I certify that I am a member of the Society of Actuaries and a Member of the Academy of Actuaries and that I am qualified in the area of disability income insurance.

Kevin E. Hoch, MAAA, ASA

Assistant Director, Disability Income

9-16-3013 Date Signed